





### **Forward Looking Statements**

This presentation contains forward-looking statements (as defined in Section 27A) of the Securities Exchange Act of 1933, as amended, and in the Section 21E of the Securities Act of 1934, as amended) concerning future events, the Company's growth strategy and measures to implement such strategy, including expected vessel acquisitions and entering into further time charters. Words such as "expects," "intends," "plans," "believes," "anticipates," "hopes," "estimates" and variations of such words and similar expressions are intended to identify forwardlooking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. These statements involve known and unknown risks and are based upon a number of assumptions and estimates that are inherently subject to significant uncertainties and contingencies, many of which are beyond the control of the Company. Actual results may differ materially from those expressed or implied by such forwardlooking statements. Factors that could cause actual results to differ materially include, but are not limited to, changes in the demand for drybulk vessels, competitive factors in the market in which the Company operates, risks associated with operations outside the United States and other factors listed from time to time in the Company's filings with the Securities and Exchange Commission. The Company expressly disclaims any obligations or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.

### **Management Team**

Polys Hajioannou Chairman and CEO

Dr. Loukas Barmparis

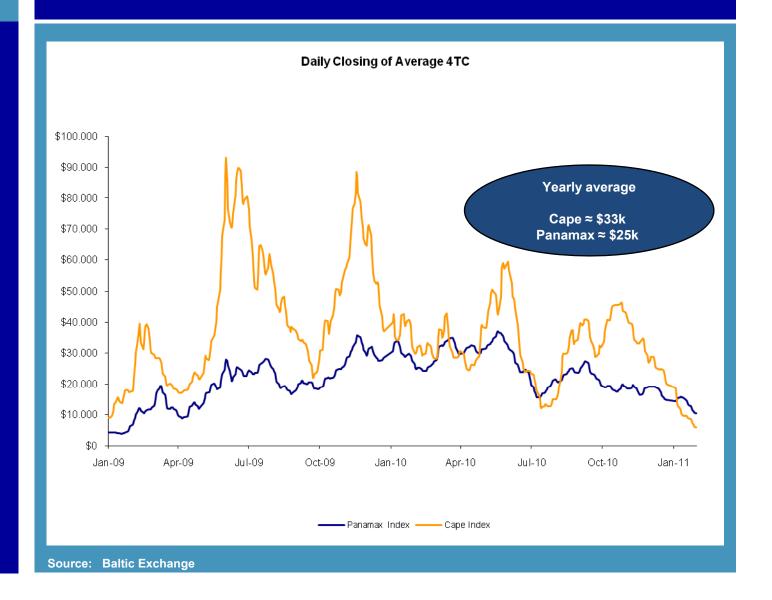
President

Konstantinos Adamopoulos Chief Financial Officer

John Foteinos
Chief Operating Officer

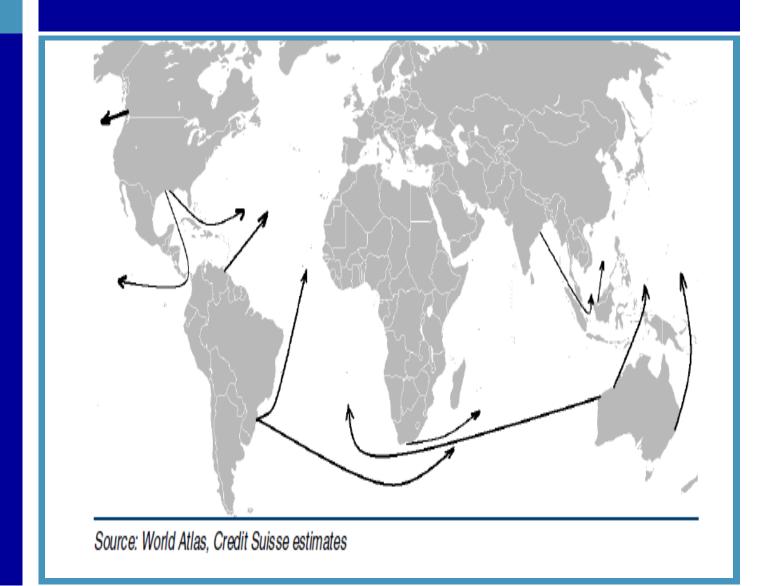
### **Charter Market Conditions**

Cape & Panamax Average 4TC



### **Demand Side**

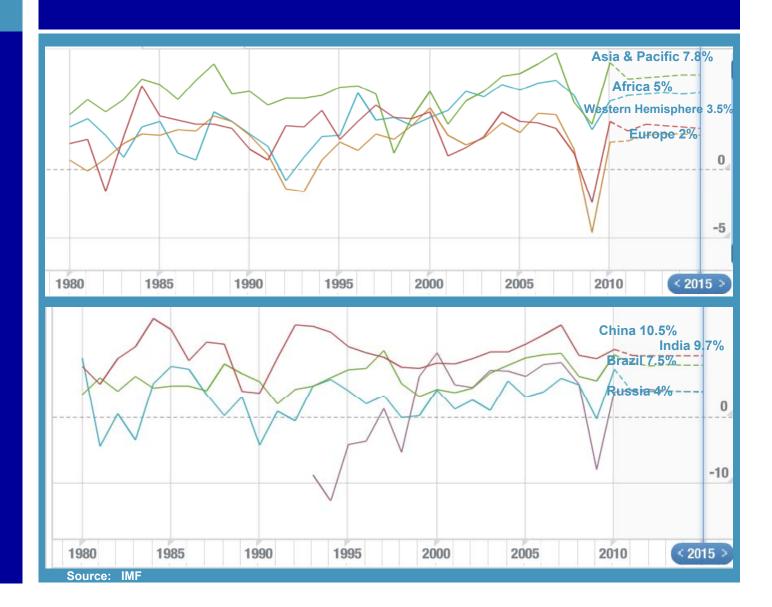
Major Dry Bulk Trade Routes



### **Demand Side**

GDP %Δ Regional

GDP %Δ BRIC countries

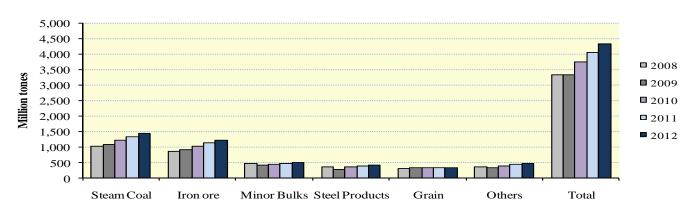


### **Drybulk** commodities

#### Steel and Steel Related Commodities

#### **Demand Side**

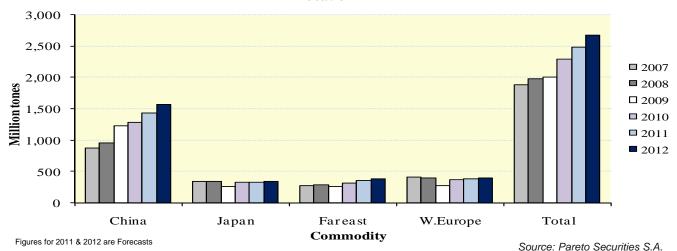
#### Commodities demand overview



Figures for 2011 & 2012 are Forecasts

#### Commodity

#### Steel production and major steel related import indicators per Geographical Location



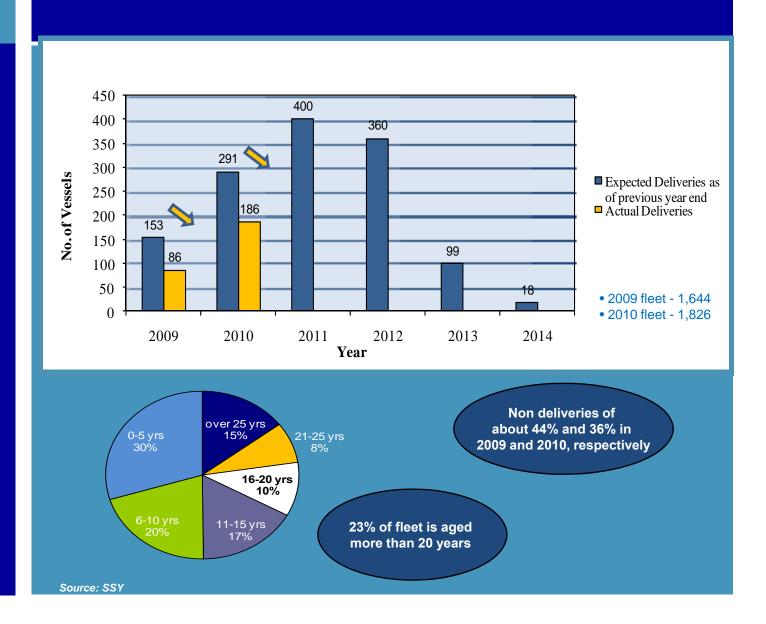
### Supply Side: Panamax – Post Panamax

**Orderbook** 

Vs

Actual Deliveries

Age Profile



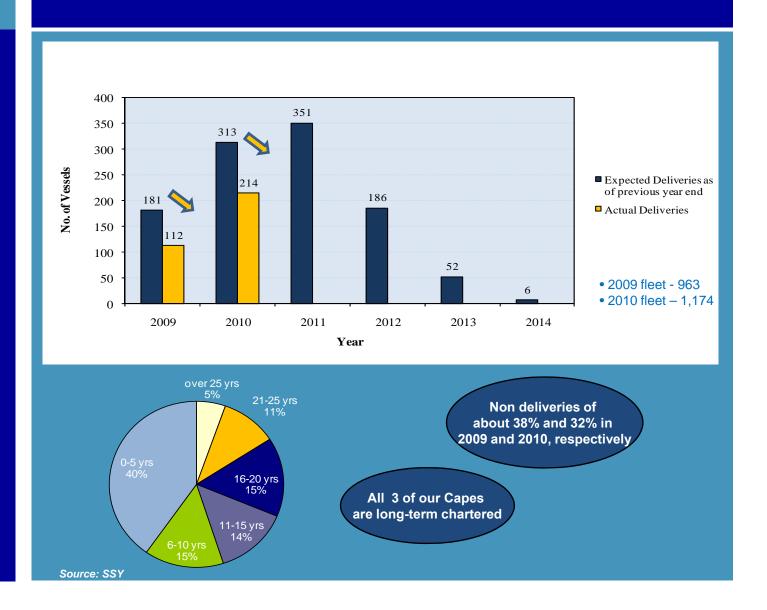
### Supply Side: Cape Size

**Orderbook** 

Vs

Actual Deliveries

Age Profile



#### Management

#### **Track Record**

#### **Track Record**

Building Investor Credibility

Risk Management

- Over 50 Years of History in the Shipping industry.
- ➤ Long-term Relationships with key players in the market (charterers, shipyards, banks, insurers).
- Built-in operational and technical experience through our Fleet Manager.
- Traded on U.S exchange (NYSE)
   I. Initial Public Offering: June 2008
   II. Follow-on Offering: March 2010
- Payment of dividends in every quarter since our IPO.

#### Management

### **Building Investor Credibility**

#### Track Record

Building Investor Credibility

Risk Management

- Management invests in ship-owning activities only through Safe Bulkers.
- Management owns a large percentage of Safe Bulkers stock, ensuring full alignment with public shareholders' interests.
- Exclusive 10 year management agreement.
- Payment of 10 consecutive dividends since our IPO total of \$104 million. Our 11<sup>th</sup> consecutive dividend is payable on February 25, 2011.
- Sustainable chartering, asset management and financing policies.

#### Management

Track Record

Building Investor Credibility

Risk Management

### **Risk Management**

- Young fleet plus efficient technical supervision reduces operational risks.
- Employment of vessels with major, well established commodity transporters minimizes third party risk. All our charterers performed during the last crisis.
- Efficient asset management through the market cycle maximizes return on investment.
  Example: Recent acquisition of a Capesize newbuild at \$53.0 million with net contracted revenue of \$62.6 million in the first 7 years of a 10 year time charter, after which a purchase option at \$39.0 million gross can be exercised by the charterer.
- Strong Balance Sheet and Cash Position provides financial flexibility. Liquidity of \$239 mil.

#### **Chartering**

Fleet Employment

**Fleet Profile** 

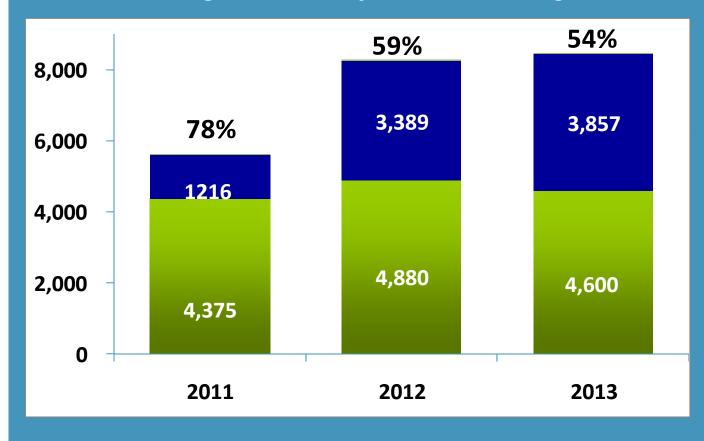
Leverage

Liquidity

**Dividend** 

# Chartering with Premier Counterparties

Charter Coverage as of January 31, 2011 including newbuilds



78% for the remainder of 2011

- Contracted Days
- Open days

# Chartering with Premier Counterparties\*

**Chartering** 

**Fleet Profile** 

Fleet Employment

Leverage

Liquidity

**Dividend** 















Our charterers performed during the last crisis

\* Note: Safe Bulkers may do business with affiliates or subsidiaries of these companies

### **Performance of Chartering Policy**

**Chartering** 

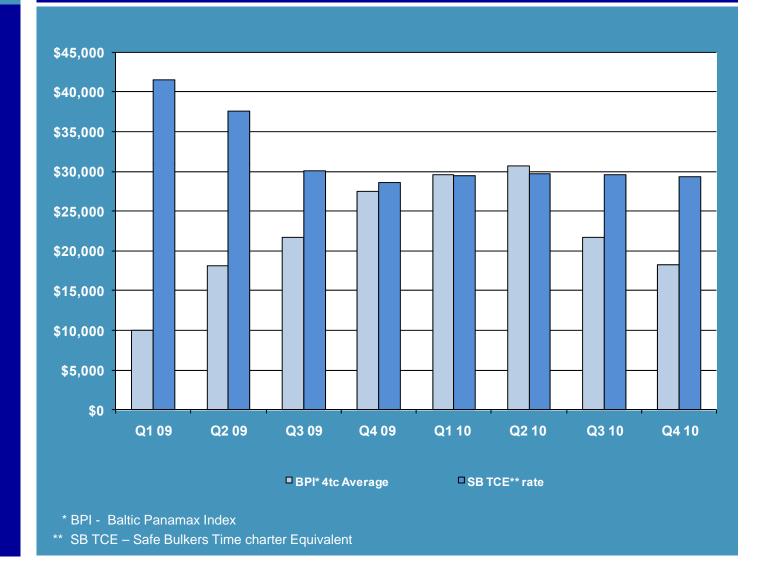
**Fleet Profile** 

Fleet Employment

Leverage

Liquidity

**Dividend** 



### Chartering

**Fleet Profile** 

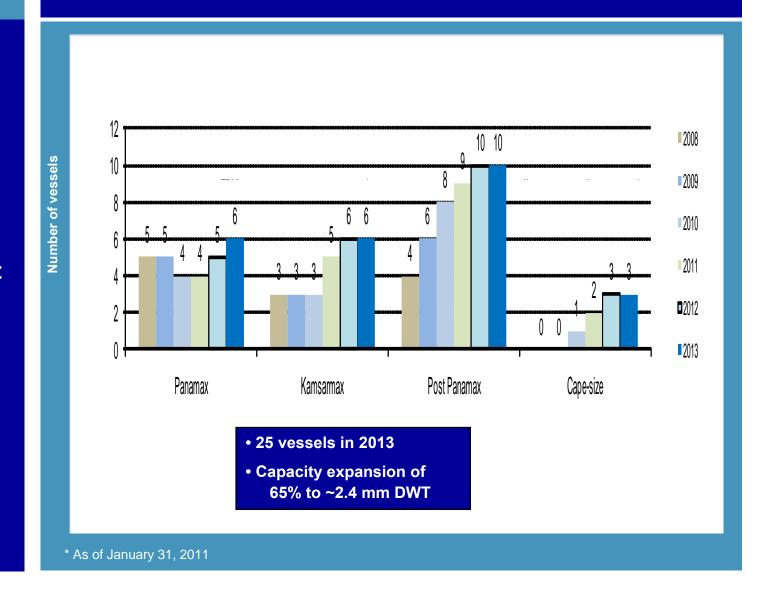
Fleet Employment

Leverage

Liquidity

**Dividend** 

### **Contracted Fleet Expansion\***



**Chartering** 

**Fleet Profile** 

Fleet Employment

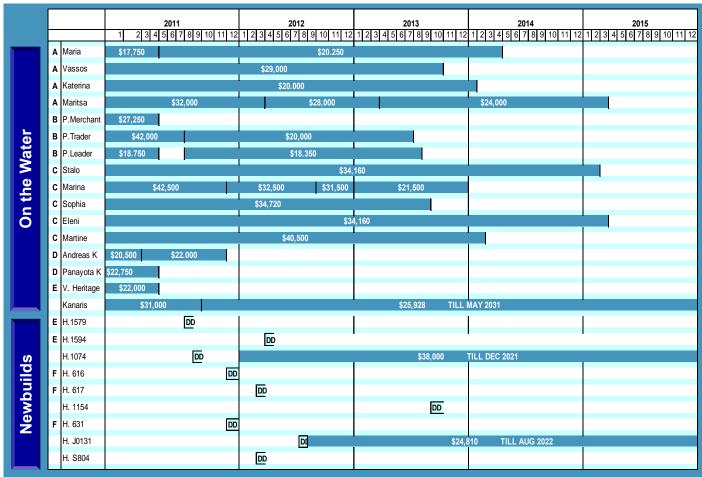
Leverage

Liquidity

**Dividend** 

### **Fleet Employment Profile\***

\* As of January 31, 2011



- (1) (DD): For newbuilds, the dates shown reflect the expected delivery dates. Each vessel with the same letter is a "sister ship" of each other vessel that has the same letter, and under certain of our charter contracts, may be substituted with its "sister ships."
- (2) Quoted charter rates are gross charter rates. Gross charter rates are inclusive of commissions. Net charter rates are charter rates after the payment of commissions. Commissions reflect payments made to third-party brokers on our charters, and do no include the 1.25% fee payable on gross freight, charter hire, ballast bonus and demurrage to our Manager pursuant to our vessel management agreements with our Manager
- 3) The start dates listed reflect either actual start dates or, in the case of contracted charters that had not commenced as of January 31, 2011, scheduled start dates. Actual start dates and redelivery dates may differ from the scheduled start and redelivery dates depending on the terms of the charter and market conditions.

(4) For further information on our charters please refer to our press release issued on February 09, 2010

Chartering

**Fleet Profile** 

Fleet Employment

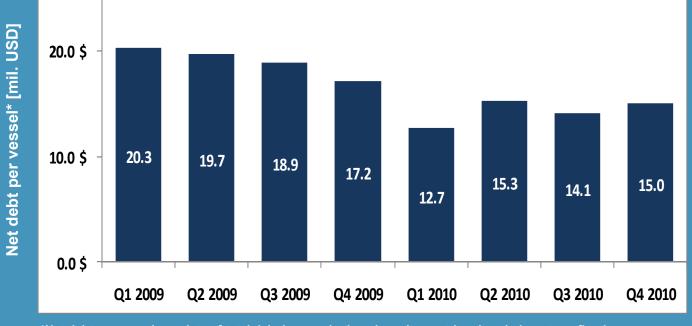
Leverage

Liquidity

**Dividend** 

### **Prudent Leverage**





\*Net debt per vessel consists of total debt less cash, time deposits, restricted cash, long-term floating rate note less advances for newbuilds divided by number of vessels "in the water" as of quarter end.

Assumption: Contracted value of newbuilds equals market value.

### Liquidity vs. Capex Requirements

As of December 31, 2010

Chartering

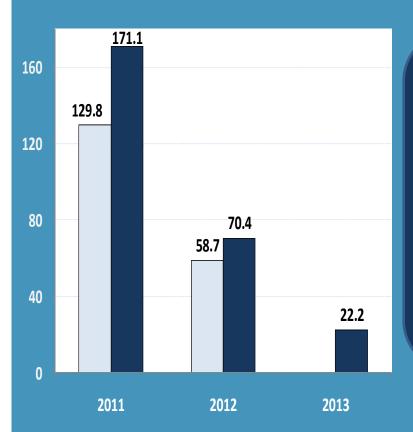
**Fleet Profile** 

Fleet Employment

Leverage

Liquidity

**Dividend** 



- 1 existing & 7 newbuild unencumbered vessels
- \$50 million Long-term Floating Rate Note facility
- Visibility on our future cash flows

- Liquidity: Cash, Time Deposits, Restricted Cash and undrawn loan on delivered vessel excluding Long-Term Floating Rate Note
- Capital Expenditure Requirements

### **EPS vs. Dividend Per Share**

**Chartering** 

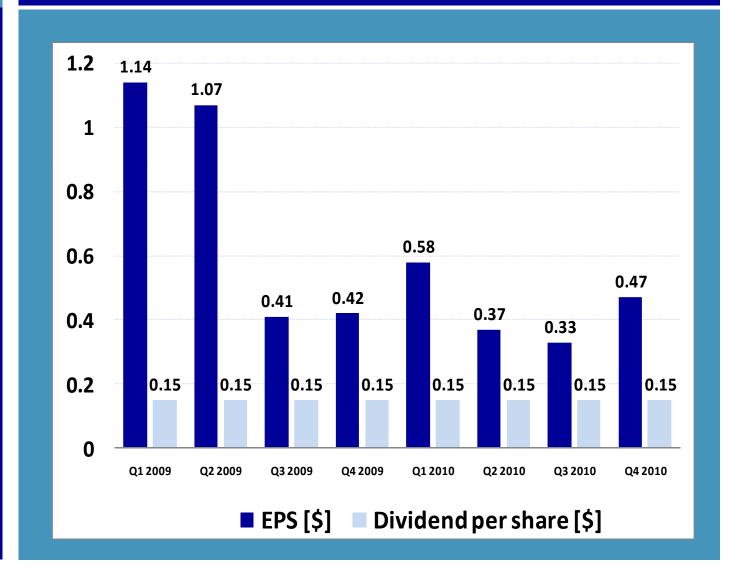
**Fleet Profile** 

Fleet Employment

Leverage

Liquidity

**Dividend** 



# Results for Fourth Quarter and Twelve Months Ended December 31

## Summary of results

(In millions US\$, except for per share data)	Q4 2009	Q4 2010	%∆	Twelve Months ended 2009	Twelve Months ended 2010	%∆
Net Revenues	36.6	41.3	13%	164.6	157.0	(5%)
Net Income	23.2	31.1	34%	165.4	109.6	(34%)
EBITDA (*)	28.4	37.9	33%	187.6	133.4	(29%)
Earnings per Share	0.42	0.47		3.03	1.73	

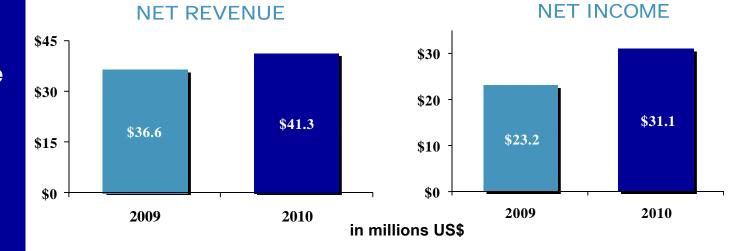
\* For definition of EBITDA please refer to slide 24.

(In million US\$)	Dec 31, 2009	Dec 31, 2010	%∆
Total Debt	471.2	494.7	5%
Shareholder's Equity	97.2	244.1	151%

# Comparison of Selected 3 Month Financial Results

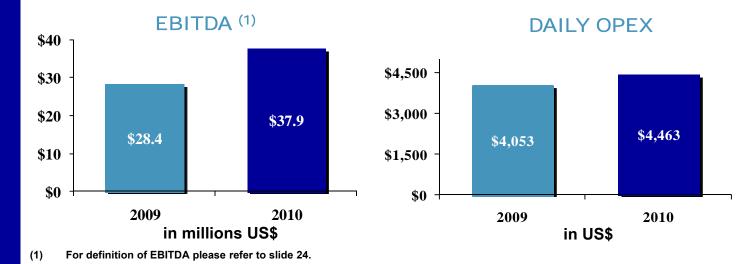
**Net Revenue** 

**Net Income** 



#### **EBITDA**

**Daily Opex** 



### Fleet Data

Fleet Utilization

TCE

**Daily Opex** 

	Q4 2009	Q4 2010	%∆	Twelve Months ended 2009	Twelve Months ended 2010	%∆
Number of vessels at period's end	14	16	14%	14	16	14%
Ownership days	1,288	1,409	9%	4,817	5,326	11%
Available days	1,275	1,400	10%	4,795	5,296	10%
Operating days	1,273	1,398	10%	4,778	5,269	10%
Fleet utilization	98.8%	99.2%	n/a	99.2%	98.9%	n/a
TCE rate	\$28,605	\$29,387	3%	\$34,208	\$29,534	(14%)
Daily vessel operating expenses	\$4,053	\$4,463	10%	\$4,075	\$4,342	7%

#### Reconciliation of Net Income to EBITDA

**Net Income** 

**EBITDA** 

In million US\$	Q4 2009	Q4 2010	Twelve Months 2009	Twelve Months 2010
Net Income	23.2	31.1	165.4	109.6
Plus Net Interest Expense	1.3	1.3	8.2	3.8
Plus Depreciation	3.9	5.4	13.9	19.7
Plus Amortization	0.02	0.05	0.1	0.3
EBITDA	28.4	37.9	187.6	133.4

EBITDA represents net income before interest, income tax expense, depreciation and amortization. EBITDA is not a recognized measurement under US GAAP. EBITDA assists the Company's management and investors by increasing the comparability of the Company's fundamental performance from period to period and against the fundamental performance of other companies in the Company's industry that provide EBITDA information. The Company believes that EBITDA is useful in evaluating the Company's operating performance compared to that of other companies in the Company's industry because the calculation of EBITDA generally eliminates the effects of financings, income taxes and the accounting effects of capital expenditures and acquisitions, items which may vary for different companies for reasons unrelated to overall operating performance.

EBITDA has limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of the Company's results as reported under US GAAP. EBITDA should not be considered a substitute for net income and other operations data prepared in accordance with US GAAP or as a measure of profitability. While EBITDA is frequently used as a measure of operating results and performance, it is not necessarily comparable to other similarly titled captions of other companies due to differences in methods of calculation.

# **Contracted Fleet Expansion** vs. Contracted Employment

**Contracted Expansion** 

Contracted
Charter
Coverage

	2011	2012	2013
Vessels to be Delivered	4	4	1
'In the Water' Fleet	20	24	25
Charter Coverage as of January 31, 2011 (1)	78%	59%	54%

(1) Including newbuilds

#### **Dividends**

#### **Dividend Declaration**

The Company declared a cash dividend on its common stock of \$0.15 per share payable on or about February 25, 2011 to shareholders of record at the close of trading of the Company's common stock on the New York Stock Exchange (the "NYSE") on February 18, 2011.

The Company had 65,879,916 shares of common stock outstanding as of February 9, 2011.

Prudent Dividend policy

The Board of Directors of the Company is continuing a policy of paying out a portion of the Company's free cash flow at a level it considers prudent in light of the current economic and financial environment. The declaration and payment of dividends, if any, will always be subject to the discretion of the Board of Directors of the Company. The timing and amount of any dividends declared will depend on, among other things: (i) our earnings, financial condition and cash requirements and availability, (ii) decisions in relation to our growth strategies, (iii) provisions of Marshall Islands and Liberian law governing the payment of dividends, (iv) restrictive covenants in our existing and future debt instruments and (v) global financial conditions. We can give no assurance that dividends will be paid in the future.

### **Actively Managing Our Business**

#### **History**

Growth

# Financial flexibility

# Dividend policy

## Strategic planning

- Long-term relationships with leading yards, banks and charterers resulting in insight to the underlying demand for commodities and repeat business.
- > History and reputation of operating excellence as reflected in utilization rates.
- > Young, modern, shallow drafted fleet of 16 drybulk vessels, all built after 2003.
- > Significant contracted growth with 9 additional newbuild vessels.
- Extensive charter coverage with Blue Chip Customers and upside potential subject to market conditions.
- Strong balance sheet and liquidity provide financial flexibility.
- Prudent dividend policy.
- Proactive management team, fully aligned with public shareholders, implements and optimizes strategic planning and policies adapted to market conditions.

# Analyst Coverage

Ken Hoexter BAML

Natasha Boyden Cantor Fitzgerald

**Gregory Lewis**Credit Suisse

Omar Nokta Dahlman Rose & Co

**Glenn Lodden** DnBNOR

**Doug Garber** FBR Capital Markets

Douglas Mavrinac Jefferies & Co.

Ole Slorer Morgan Stanley

Please note that any opinions, estimates or forecasts regarding Safe Bulkers' performance made by the analysts are theirs alone and do not represent opinions, forecasts or predictions of Safe Bulkers or its management. Safe Bulkers is providing this information as a service to investors and does not by its reference above imply its endorsement of or concurrence with such information, conclusions or recommendations.

#### **Contacts**

Company Contact	Investor Relations/Media Contact		
Dr. Loukas Barmparis	Ramnique Grewal		
President	Vice President		
Safe Bulkers, Inc.	Capital Link Inc.		
Athens, Greece	New York, USA		
Tel: +30 (210) 8994980	Tel: +1 (212) 661-7566		
Fax: +30 (210) 8954159	Fax:+1 (212) 661-7526		
E-mail: directors@safebulkers.com	E-mail: safebulkers@capitallink.com		





